WCHS Board of Trustees Meeting

October 2024



Agenda

- Welcome and Introductions
- 2. Approval of September Minutes
- 3. Academics
- 4. Parent Leadership Council
- 5. Operations
- 6. Facilities
- 7. Safety
- 8. Recruitment and Enrollment
- 9. Finance
- 10. Human Resources
- 11. Staff Advisor to the Board
- 12. Accountability
- 13. Adjournment



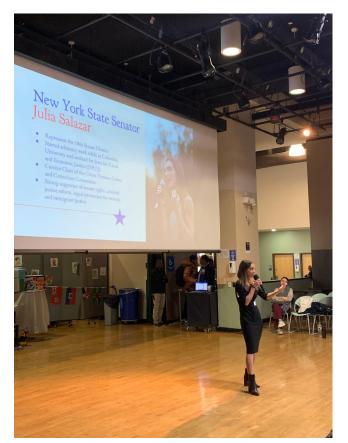
Academics 10/21/24

- Important Dates & Upcoming Programs 2024-25
 - School Closed 10/3 & 10/4 Rosh Hashanah
 - Midterm Exams 10-8-10/11 (in class)
 - Hispanic Heritage Celebration & Performance 10/9
 - School Closed 10/14 Indigenous People's Day/Italian Heritage Day
 - Senior Assembly w/ Senator Salazar 10/15
 - Credit Recovery Group 1 Began 10/15
 - 78 students enrolled in 132 classes
 - PSAT 8/9 (Grade 9) & PSAT/NMSQT (Grade 11) & Advisory Trips/Remote Asynchronous Instruction (Grades 10 & 12) 10/16
 - Progress Reports Released 10/18
 - Parent-Teacher Conferences 10/23 & 10/24
 - Virtual PLC Meeting 10/30
 - NHS Halloween Festivities 10/31
 - School Closed for Diwali 11/1
 - Regents Review Begins 11/11
 - Partnerships
 - NYC Charter Center Collabortive: Project GRAD
 - Assist schools with potential Regents exam updates from NYSED and expanded graduation pathways with a focus on special populations
 - The Wick Against Violence date TBD
 - Youth Leadership Council with NYPD returns starting 10/30
 - NYAGV returns in November
 - Brooklyn Neighborhood Services Financial Literacy Program
 - Summer 2024, Summer 2025
 - Woodhull Hospital
 - Guest Speaker on 9/14 & 9/25, Senior Career Day Field Trip TBD in January
 - The ROWE from Greenpoint YMCA
 - Assist in CCR classes, College Trips, SAT Prep, FAFSA

Academics 10/21/24

- Instructional Updates:
 - Instructional learning walks conducted with our instructional coach to triangulate data and provide feedback/support to teachers on PIPs.
 - 10/22 Lunch n learn #2: Making Thinking Visible aligns to student centeredness goal: 21 teachers attended.
 - Lunch 'n' Learns SY24/25:
 - Sept. 24 -Building Relationships teacher-led (student videos)
 - Oct. 22 -Student-Centered Practices routines, activities, etc.
 - Nov. 19 Literacy Across Contents
 - Dec. 17 Differentiation (ENL & SNAS strategies)
 - Feb. 11 Skill-based Instruction (take skill from standard and align to lesson plan)
 - Mar. 25 Student Discourse (questioning, discussion techniques)
 - May 6 Project Based Learning (PBLs)
 - Informals with feedback: English, Math, Social Studies, Science departments complete.
 Special Education (SNAS) in progress.
 - 10/17 PD for ENL teachers: Intro to Differentiation for ELLs- partnership with the Collaborative for Inclusive Education - in an effort to support our ENL teachers with instructional strategies.

Academics 10/21/24 - Senator Salazar Senior Assembly





Academics 10/21/24 - Hispanic Heritage Month Events





Academics



Class of 2024 June/August Graduation Data



160 Students Graduated on June 27th 2024!

Total Number of Students in Class of 2024: 193

152 Graduates of the c/o 2024= 79%

2 Early Graduates of the c/o 2025

5 5th Year Graduates from the class of 2023+

4 c/o 2023 Graduates =83%

1% 2022 Graduates= 84%

August Graduates: 19 Potential 7 need Regents Only

15 Students Graduated on August 23 2024!

Class of 2022: 3 Students

Class of 2023: 2 Students

Class of 2024: 10 Students= 83%







Class of 2025

218 Students in the Class of 2025

3 Early Graduates: Class of 2026

104 Students are in Good Standing! ON TRACK

68 are Slightly OFF TRACK: With Recovery Options they could be in good standing by February when senior dues are due

46 are OFF TRACK Severely Undercredited

Regent Accumulation:

106 students completed all 5 regent exams

48 students need 1-2 regent exams

63 students need 3-5 Regent exams

5th Year Seniors

60 Students

Class of 2020: 2 Students

Class of 2021: 7 Students:

Class of 2022: 8 Students

Class of 2023: 13 Students

Class of 2024: 30 Students

15 Students are enrolled in Classes and/ or APEX

11 Students need Regents Only

WCHS Honored at NYAGV Benefit Dinner



WCHS Honored at NYAGV Benefit Dinner



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Parent Leadership Council Parent are the Secret States to our School

The Parent Leadership Council

PARENT LEADERSHIP
COUNCIL (PLC)





Ready to ROAR!



Change the message.
Change the perspective.
Change the world.

JOIN US

Our Community Partners & Vendors Joining Us:

- Senator Julia Salazar's Office
- M&S Bakery
- U.S. Army
- Brooklyn Educational Center (BEOC)
- Community Counseling & Mediation (CCM)
- Greenpoint YMCA
- WICK Against Violence
- St. Nicks Alliance
- Bridge Street
- Health First
- Woodhull Hospital
- U,S. Navy
- NYC Civic Engagement Commission
- Youth Services Coordination
- The Hope Program
- Bard Micro College
- U.S. Air Force
- DIASPORA
- Emerald Grey Designs & Ties
- Rise Project
- Miracle Stylz Hair & Beauty Products

& The PLC Flea Market Section.



PARENT LEADERSHIP COUNCIL (PLC) FLEA MARKET RESOURCE FAIR

DATE: October 25th, 2024

TIME: 10:30am - 3pm

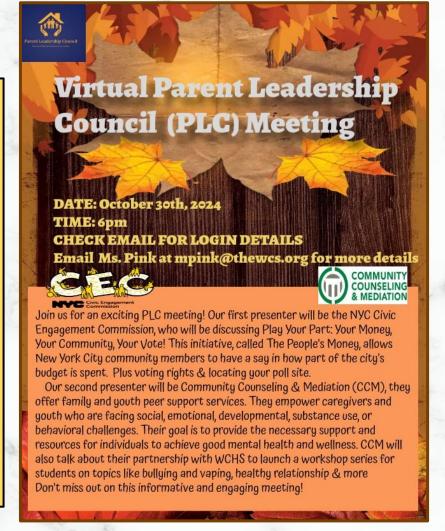
LOCATION: WILLIAMSBURG CHARTER HIGH SCHOOL WCHS
198 VARET STREET BROOKLYN, NEW YORK 11206

Join us for our exciting Flea Market Resource Fair!! This event is a PLC Fundraiser & we can't wait to see you In Person. Come & explore our vibrant Flea Market, where you can support Black Businesses and indulge in Caribbean Food, our various vendors and Community resources.. Scholars, don't forget to ask your mom, dad, or guardian for some money to enjoy this shopping extravaganza & to buy hot food. And guess what? The PLC will be selling unique pieces in our flea market section. Can't wait to see you October 25th, 2024!!!!

JOIN US

Join us for an exciting PLC meeting! Our first presenter will be the NYC Civic Engagement Commission, who will be discussing Play Your Part: Your Money, Your Community, Your Vote! This initiative, called The People's Money, allows New York City community members to have a say in how part of the city's budget is spent. Plus voting rights & locating your poll site.

Our second presenter will be Community Counseling & Mediation (CCM), they offer family and youth peer support services. They empower caregivers and youth who are facing social, emotional, developmental, substance use, or behavioral challenges. Their goal is to provide the necessary support and resources for individuals to achieve good mental health and wellness. CCM will also talk about their partnership with WCHS to launch a workshop series for students on topics like bullying and vaping, healthy relationship & more. Don't miss out on this informative and engaging meeting!



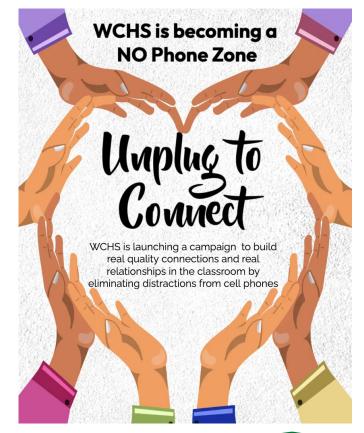
Operations as of 10/21/24

- Collaborate with Data, Tech Dept, CCR Dept, and SNAS Dept to create proctoring schedules, trainings, rosters, room assignments and Rock the Regents Prep for January Regents Exams
- Generate, print and distribute Trimester 1 Progress Reports to students and parents
- Create programs, schedules, agendas, auto-calls for in-person Parent-Teacher Conferences on 10/23 from 2-4pm and 10/24 from 4-7pm
- Covered vacancies internally (12 sections) while recruiting for 1 Spanish Teacher, 1 SNAS teacher, 1 Science Teacher/Coach, 1 CCR Teacher/Coordinator
- Conducted 9 emergency readiness drills, including 2 Soft Lockdown Drills and 7 evacuation drills
- CPR/AED Training for staff on 11/5 PD Day
- Sent WCHS Representative to attend NYC Charter Center Cell Policy Panel with guest speaker and author Jonathan Haidt
- Continue "NO Cell Phone Zone" Pilot through November



Head of Operations Report

- New cell phone removal pilot went into effect 7/29
 - Policy is a result of letter signed by 41 teachers, stakeholder surveys, research, and comparable policies going into effect at city and possibly state level
 - Cell phones are collected from students at the beginning of each day and returned at the end of day
 - Parents can call the Main Office at 718-782-9830 to contact their child during the day
- Continuing No Phone Zone Pilot Program from Summer School.
- We believe this will allow our students to be:
 - Engaged in classroom activities and assignments
 - Less dependent on electronics to do classwork
 - Less likely to engage in conversations around bullying
 - Less likely to be distracted and procrastinate on assignments in class





Head of Operations Report

Community Covenant Updates: WCHS as a "No Cell Phone Zone". Pending budget & results of the Pilot program, we may still consider Yondr—if students do bring a device, they must lock it in Yondr upon entry and can only unlock it upon exiting school. If students forget, lose or damage their Yondr, consequences will be issued as per the Community Covenant.

Vendor	Price	Quote
Yondr	\$25,155	Revised Quote 8-7-24
Jordiam LLC	\$85,000	Quote 8-1-24
Fixby	AUS\$9,532	Quote 8-9-24
Phone Locker	N/A	Cannot sell in US due to Yondr's patent



Head of Operations Report

How will a phone/electronics-free school help?



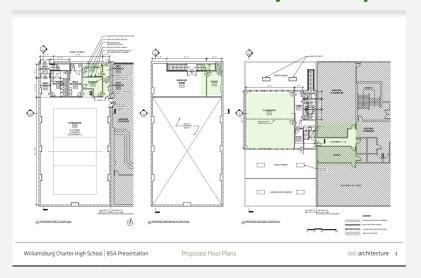
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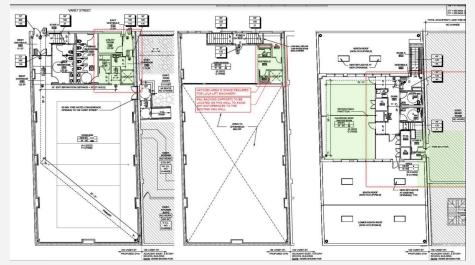
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Ask: Requesting the Board update Community Covenant Cell Phone/Electronics policy to reflect students turn in phones upon arrival to be returned at the end of the day



Facilities - New Gym Update







Facilities

1- The school's buildings Local Law 11 facade inspection will be due in 2025, This entails scaffolding placed outside of the school & repairs made to the building. The repairs will not interfere with any school activities & the scaffolding & repairs will be conducted by the buildings owner

2-The buildings heating system has been prepared and available for usage during cold weather

3-The NYC Parks & Sanitation Departments are in the process of installing a new tree in front of the building & conduct maintenance to the existing trees

4-The Department of Health visited the school on 10/17/24 with no findings or issues reported



Safety

- Morning Entry and Dismissal procedures continue to be a success.
- a. Discovered Items Hair Pic, Glass Bottles.
- We have had 1 visits from the NYPD.
- a. 1- DGA Panic Alarm System Test.
- NYPD provides coverage for dismissal on Bushwick ave, and White Street.
- On October 9, Successful Soft Lock Down Drill. Took 11 min to complete.
- October 14 X-ray Bag Scanning machine was serviced by Smiths Detection.
- October 24,4pm 6pm.attending roundtable hosted by WBLS/NYCPS @ Taino Towers.(Topics: Anti-bullying, Mental health, Anti-violence, Crime Prevention and conflict resolution).
- REMINDER- IF YOU SEE SOMETHING OR HEAR SOMETHING. SAY SOMETHING.

	3un. 23	23	23	Jan. 24	24	war. 24	24	1VI ay 24	3un 24	24	
PowerSc hool	908	775	775	779	772	767	766	758	758	597	
FY 24 FTE	922. 9	770. 6	775.8	773.5	772.5	770.8	770.8	770.5	770.5	768.1	
										Graduate	ed
										Will not A	Attend
										Aged-ou	t

Discharges

160

29

18

55

152

2/8-6/30/23

7/1/23-6/20/24

Recruitment/Marketing Plan

- Social Media Advertising
- In print and online publication advertising
- Radio advertising
- Cinema Screen advertising
- Bus route advertising
- In-person events with community organizations
- In-person high school fairs at local middle schools
- In-person open houses
- In-person school tours for middle schools
- Weekly Email blasts
- Mailings to local middle school counselors
- Mailings to NYC DOE mailing list and additional addresses in feeder zip codes
- Canvassing local establishments with updated brochures and postcards
- Seeking proposals for online lead generation services
- Seeking proposals for marketing/branding/reputation management services



Powerschool	<u>ATS</u>	FTE*
663	663	658.9

- 1. *October Billing doc due 9/27/24, pending NYC DOE approval
- 2. 1 Pending Discharge, 151 Discharges and 29 Will Not Attend since 7/1/23; 74 Discharges, 10 Aged-out and 28 Will Not Attend since 7/1/24; 15 August graduates
- 3. 2021-22 Admissions Lottery on 4/12/21 at 6pm (~196 attendees); 2022-23 Admission Lottery on 4/4/22 at 6pm (Zoom Attendees: 162, In-person Attendees: 21, Volunteers: 23); 2023-24 Lottery on 4/4/23 (5 in-person, 71 online)
- **4.** 22-23 Incoming 9th Grade seats = 330; Incoming seats in grades 10th= 25, 11th= 25, 12th= 0
- **5.** SchoolMint Applications:

	4/1/21	4/1/22	4/1/23	4/1/24
9th Gr	415	408	279	253
10th Gr	29	54	39	42
11th Gr	23	39	19	20
12th Gr	7	13	11	14
Total	474	514	348	335

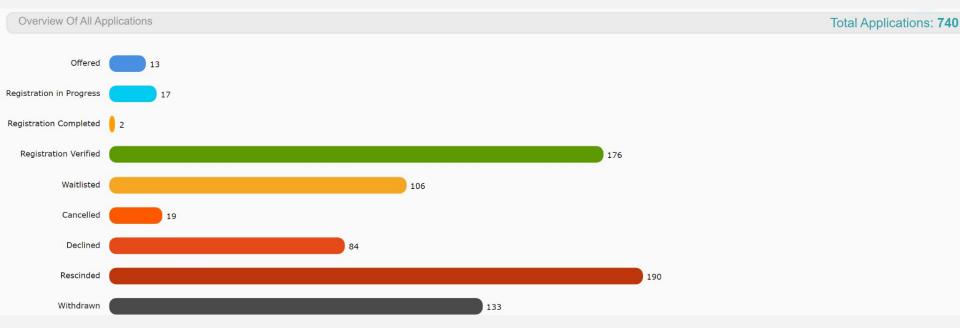


Recruitment and Enrollment as of 10/21/24

Grade Level	Total in Grade	2021	2022	2023	2024	2025	2026	2027	2028
9	105	0	0	0	0	0	0	3	102
	M 61 /F	M 0	M 0	M 0	M 0 /F	M 0 /F	M 0 /F	M 1 /F	M 60
	44	/F 0	/F 0	/F 0	0	0	0	2	/F 42
10	138	0	0	0	0	0	3	135	0
	M 81 /F	M 0	M 0	M 0	M 0 /F	M 0 /F	M 2 /F	M 79	M 0 /F
	57	/F 0	/F 0	/F 0	0	0	1	/F 56	0
11	154	0	0	0	0	1	153	0	0
	M 81 /F	M 0	M 0	M 0	M 0 /F	M 0 /F	M 81	M 0 /F	M 0 /F
	73	/F 0	/F 0	/F 0	0	1	/F 72	0	0
12	266	3	6	12	30	215	0	0	0
	M 119 /F	M 1	M 5	M 7	M 17	M 89	M 0 /F	M 0 /F	M 0 /F
	147	/F 2	/F 1	/F 5	/F 13	/F 126	0	0	0
TOTAL	663	3	6	12	30	216	156	138	102
	M 342 /F	M 1	M 5	M 7	M 17	M 89	M 83	M 80	M 60
	321	/F 2	/F 1	/F 5	/F 13	/F 127	/F 73	/F 58	/F 42



Recruitment and Enrollment as of 10/21/24





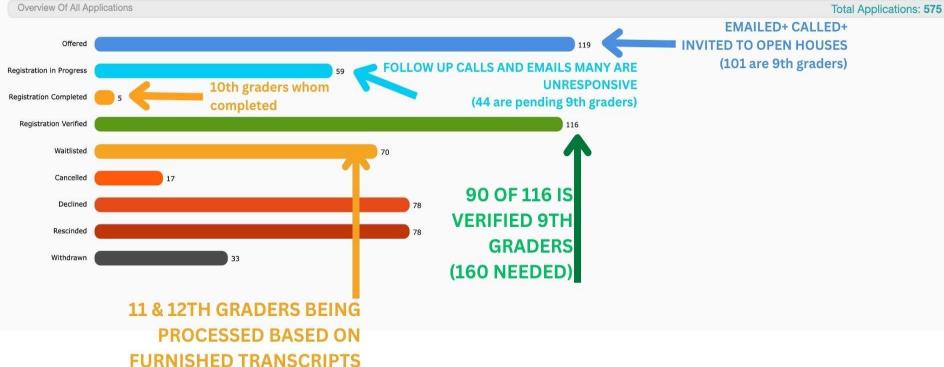
Application Dashboard

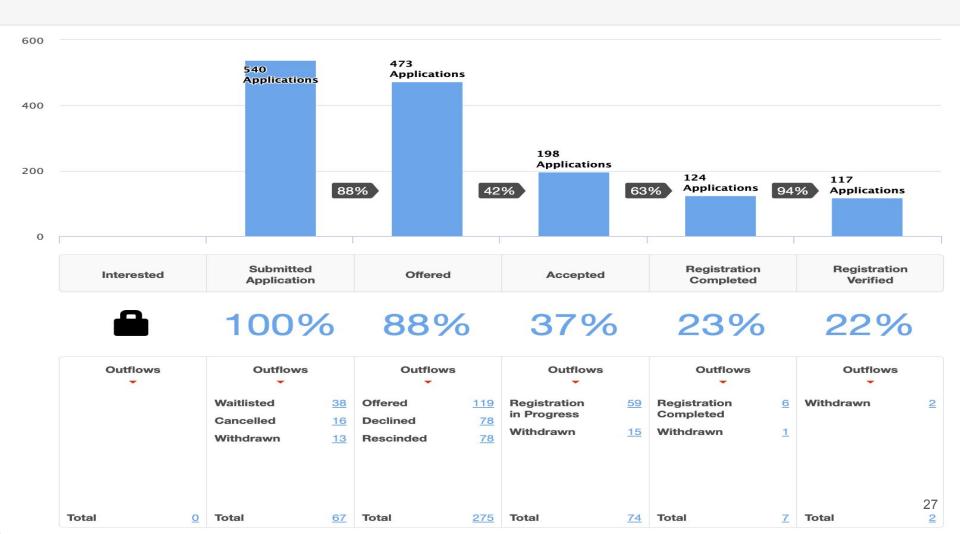
Use this dashboard to see application numbers per school and per grade.

SCHOOLMINT ENROLLMENT DATA (AS OF JULY 30)

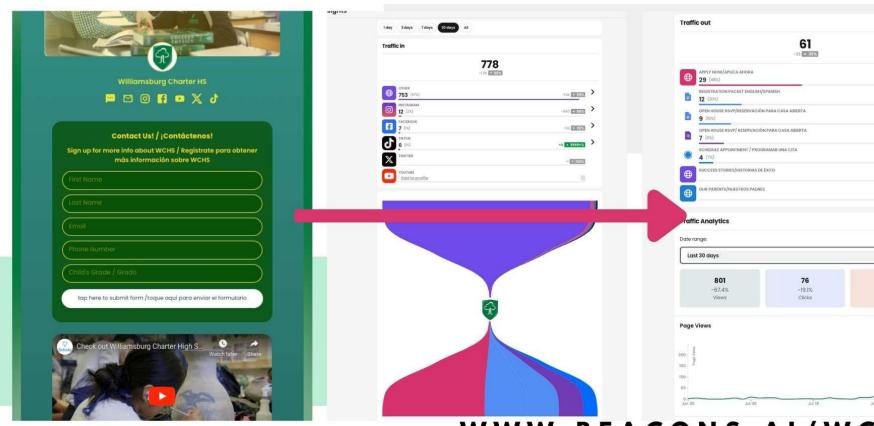
Total Schools: 1







LANDING PAGE METRICS •



WWW.BEACONS.AI/WCHS

-1 [2353]

-II > 45% >

-15 - 63%

+3 - 75%

4 100%

-2 ¥ 100%

9.5%

+148.1%

CTR ®

Recruitment and Enrollment as of 10/21/24

5

11th

0

11th

0

12th

12th

0

12th

Total

178

Total

17

Total

13

Registrations in Process = 17

117

9th

12

9th

Offered =13

202	-25 Lottery Application Numbers	
•	Registrations Completed & Verified = 178	

10th 11th

9th

55

10th

10th

11

2

9th

450

•	Application	is waithsted = 106	
	Oth	40th	114b

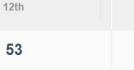
0

57

11th



47 Applications as of 10/21/24



12th

47



Total

106

Total

740

Lottery Application for 2025-26

- Lottery Deadline 4/1/25 Lottery 4/2/25 @6pm
- 147
- 90

Application Launched 9/1/24; Common Application launches 10/1/24

24-25 Seats Declared: 9th Gr - 240, 10th Gr - 30; 11th Gr - 15; 12th Gr - 0

2024-25 Open House Dates

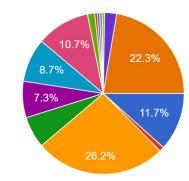
Beacon.ai/wchs

Open House Date/Fecha de Casa Abierta

- 1. Saturday, July 27, 10AM / Sábado 27 de julio, 10AM
- 2. Saturday, August 10, 10AM / Sábado 10 de agosto, 10AM
- 3. Saturday, September 14, 10AM / Sábado 14 de septiembre, 10AM
- 4. Saturday, October 19, 10AM / Sábado 19 de octubre, 10AM
- 5. Saturday, November 16, 10AM / Sábado 16 de noviembre, 10AM
- 6. Saturday, December 14, 10AM / Sábado 14 de diciembre, 10AM
- 7. Saturday, January 11, 10AM / Sábado 11 de enero, 10AM
- 8. Saturday, February 8, 10AM / Sábado 8 de febrero, 10AM
- 9. Saturday, March 8, 10AM / Sábado 8 de marzo, 10AM
- 10. Saturday, April 5, 10AM / Sábado 5 de abril, 10AM
- 11. Saturday, April 26, 10AM / Sábado 26 de abril, 10AM
- 12. Saturday, May 17 10AM / Sábado 17 de mayo, 10AM
- 13. Saturday, June 14, 10AM / Sábado 14 de junio, 10AM



How did you hear about us?/¿Como supiste de nosotros? 206 responses



- Current Staff or Student/Personal o es...
- Guidance Counselor/Consejero de es...
- Friend or Family/Amigo o familia
- High School Fair/Feria de escuelas se...
- School Event/Evento escolar
- Postcard Mailing/Envío de carta postal
- NYC Charter School Center Open Ho...
- Hot 97 Radio





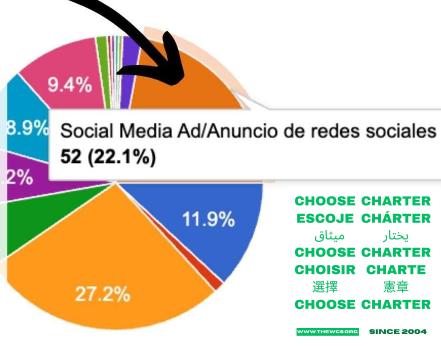
How did you hear about us?/¿Como supiste de nosotros?

235 responses





- ENROLLMENT TEAM BRANDING
- SOCIAL MEDIA COHESIVE MARKETING
- UNIFORM INTEGRATION TO BROADEN MARKETING



- Current Staff or S
- Guidance Couns
- Friend or Family/
- High School Fair
- School Event/Ev
- Postcard Mailing
- NYC Charter Sch
- Hot 97 Radio



- Canvassing local businesses, food pantries, community centers, community boards, enrollment centers
- Presenting at Local Middle Schools and Community Events
 - 10/7 St Stanilslaus Academy
 - 10/8 Middle Village Prep
 - 0 10/15-PAL Wyn Center 495 Gates
 - 0 10/31 Maritza Davila Costume Crawl 3-6pm Leonard St b/w Boerum & Montrose
 - 11/7 Riverton Street Charter School Fair
 - O TBD JHS 126 MS visit (424 Leonard)
 - TBD Excelsior Middle School (Quincy St)
- Taradel Postcard Mailing and Email Blast
 - 10,289 postal customers in Bushwick/Ridgewood Carrier routes: 11221C023, 11221C019, 11385C018, 11385C013, 11237C003, 11237C011, 11221C025, 11385C007, 11237C008
- Upcoming marketing
 - iHeart Media (English streaming plus Alumni Ad) & SBS Radio (La Mega Spanish streaming)
- Middle School Tours: Bushwick Ascend 30 students October 24th
- Recruitment Open House @198 Varet ST
 - 10/19 @10am 18 RSVPs, 3 families attended



Recruitment and Enrollment 10/21/24 IHeart Media & PAL HS Fair





ACTIVE MAILER



PRESORTED STANDARD U.S. POSTAGE PAID 2EVERYDOOR **ECRWSS**

POSTAL CUSTOMER

Solicite ahora para el año escolar 2024-25

GRADOS 9-12

CREANDO FUTUROS MÁS BRILLANTES!

- · Cursos universitarios y profesionales + Clases avanzadas + Clases de honor
- Servicios de inglés como nuevo
- ¡Deportes, actividades de clubes v prácticas!Como una escuela privada pero gratis! ¡Como una escuela privada

PERO GRATIS!

(347) 217 6995 | ADMISSIONS@THEWCS.ORG (347) 217 6995 | ADMISSIONS@THEWCS.ORG

- Taradel Postcard mailing
 - Route Description: Bushwick/Ridgewood
 - o Your selection of 9 carrier routes, across 3 ZIP Codes targeting Residential deliveries will
 - o reach 10,289 postal customers.
 - Carrier Routes
 - 11221C023, 11221C019, 11385C018, 11385C013, 11237C003, 11237C011, 11221C025,
 - o 11385C007, 11237C008
- OurTime Press TBD
- Brooklyn Family, New York Family & Queens Family Magazine
 - Aug/September Back-to-School Special, Half-page color ad, Print and online
- iHeartRadio- October 2024
- Google Ads: General and special populations ads
- Other Social Media: TikTok, Facebook, Instagram, Schola.com, Niche.com
- Weekly Email Blast to mailing list via schoolmint & beacons
- Online testimonials from parents, students, teachers on Niche.com
- Free Marketing Opportunity NYCSA: https://nycharters.net/our-charter-stories/
- Taradel E-Blast for 2024-25 Open Houses
 - o 21,912 impressions 9/11/24 and 10/9/24
 - 0 10,956 postcards to 11 carrier routes in 4 target zip codes:
 - 11212C021, 11205C016, 11205C013, 11205C020, 11205C003,
 - 11205C007, 11233C022, 11205C012, 11385C013, 11385C015,
 - 11385C052
- Daily News Email Blast on 7/26/24 at 10:30am
 - Email deployment of 100,000 impressions and re-marketing to 30,000
 - Audience: Presence of children age 8-12 and age 13-17
 - Targeted zip codes: 11203, 11205, 11206, 11207, 11208, 11211, 11212, 11213, 11216, 11221, 11233,11236, 11237, 11249, 11385





APPLY NOW GRADES 9 - 12



SPORTS

MUSIC STUDIO
CERAMIC STUDIO

FREE CHROMEBOOK

ADVANCED PLACEMENT COURSES

STUDENT DRIVEN
COURSE
SELECTION

SPECIAL EDUCATION SERVICES

ENGLISH AS NEW
LANGUAGE
SERVICES

COLLEGE AND

CAREER PREP



INTERNSHIP PROGRAMS

SOCIAL & EMOTIONAL SERVICES

www.thewcs.org/apply
Admissions@thewcs.org

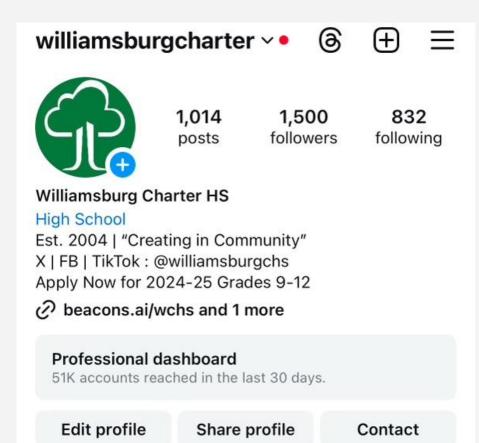
(347) 217-6995



- Schola Promotional Video (Complimentary Video)
 - Posted on <u>thewcs.org/apply</u> and TikTok



Instagram, TikTok, Facebook, YouTube Posts

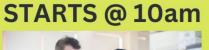




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198 VARET STREET, BROOKLYN NY 11206 www.beacons.ai/wchs



Finance

WCHS Financial Update Board Meeting – October 22, 2024

This is the Financial Statement as of August 31, 2024 total collected revenue for the period is \$3,265,037 (96% Per Pupil Revenue, 4% other)

Total expenses for the period are \$2,893,218 million.

(64% Personnel Services, 6% Contracted Services, 20% Rent, .1% Utilities, 9% Other expenses)

Total revenue over expenses for the period is \$371,819.00

Assets		
Cash and Cash Equivalents	12.0	Bank Acct, Petty Cash,
Account Receivable	1,891,771	Title Funds/ESSER/Title
Total Fixed Assets	2.1	Leasehold improvement, Furniture,
		Equipment, software
New Building	4.2	New Building
Building Security Deposit	1.5	Rent Deposit
Prepaid expenses and Deposits	708,680	Utility, Insurances, other
Total Assets	22.5	
Liabilities		
Accounts Payable, Accrued expenses	1.0	Bills, Accrued salaries/taxes
Unearned Revenue	2.6	Advanced Per Pupil fund
Total Liabilities & Net Assets	22.5	7.1 Net Assets

Notes:

• General Audit is still in progress



Human Resources

- First full month of staff being back onsite elevated employee relations with the majority of inquiries being benefits, employment verifications, demographic updates and scheduling.
- September Instructional new hires 3 (ALL Certified) with 1 instructional Support new hire and 2 Operations new hires.
- September Instructional separations 3 with 1 Operations separation.
- LOA 1 Instructional and 1 Instructional Support employee currently on Leave.
- The 2024/2025 Personnel Handbook was approved for distribution and acknowledgement.
- Utilized a PD session to introduce the Handbook and go over some key elements to set the tone for the new school year.
- Spoke about the increase in legislation around women's rights over the past year.
- Verified the proper setup of our Lactation room on the 8th floor.
- Rolled out the new Lateness policy with a focus on enforcement for 2024/2025.
- Attended a half day Benefits workshop in Manhattan to get new ideas and perspectives from other companies and HR executives.
- A lot of recruiting through Indeed and NYC Charter Schools using our allotted budget to sponsor some job postings for increased attraction.



Accountability and Development

Accountability

- Board/Governance
 - Annual meeting rescheduled for November Board meeting
 - Board meet and greet in November
 - Board elections and self-evaluations
 - Continuing to evaluate best day for meetings moving forward
- Reporting
 - Annual Report progress towards goals, budget, and audit due November 1

Development

- Fundraising
 - Total Raised = \$17,085
 - Two film shoots in August and September (\$16,900) + community fundraiser (\$185)
 - Third tentatively scheduled for 10/19 and 10/20 = additional \$3-4k \rightarrow Went with another school
 - Same film crew interested in filming 10/29-11/7
 - Fundraising Committee
 - Met 10/16, three people attended, please volunteer!!!
 - Creating an email thread anyone can join in, you don't need to come to standing meeting
 - Working on small scale fundraisers w/ local businesses, companies
 - Discretionary Funding