WCHS Board of Trustees Meeting

November 2024



Agenda

- 1. Executive Session at 5pm
- Welcome and Introductions
- 3. Approval of Minutes
 - a. October Board Minutes
 - b. November Special Meeting Minutes
- 4. Academics
- 5. Parent Leadership Council
- 6. Operations
- 7. Facilities
- 8. Safety
- 9. Recruitment and Enrollment
- 10. Finance
- 11. Human Resources
- 12. Staff Advisor to the Board
- 13. Accountability
- 14. Adjournment



Academics 11/12/24

Important Dates

- Rock the Regents 2025 Regents Review begins 11/12
- National Honor Society Induction at 5pm 11/12
- Student Council V.P. and Presidential Debate Assembly at 9:10am 11/13
- Student Council Elections 11/14
- Student Council Winners Announced 11/15
- Athletics Media Day & Pep Rally 11/20
- Piano and Modern Band Concert at 3:30pm in 201 on 11/21
- Annual Town Hall with 90th Precinct/PLC Potluck at 6pm 11/21
- Pre-Thanksgiving Dinner Athletics Service Project w/Club Adam at 3:30pm 11/25
- School Closed for Thanksgiving Recess 11/27-11/29
- Group 2 Credit Recovery Begins 12/2
- Trimester 1 Finals 12/3-12/5 (during class); 12/6 Final Make-ups (during class)
- Trimester 1 Ends 12/6
- Trimester 2 Begins 12/8

Academics 11/12/24

- Upcoming Programs 2024-25
 - Partnerships
 - NYC Charter Center Collaborative: Project GRAD
 - Assist schools with potential Regents exam updates from NYSED and expanded graduation pathways with a focus on special populations
 - The Wick Against Violence 12/2
 - Youth Leadership Council with NYPD returns starting 10/30
 - NYAGV returned 11/7
 - Brooklyn Neighborhood Services Financial Literacy Program
 - Summer 2024, Summer 2025
 - Woodhull Hospital
 - Guest Speaker on 9/14 & 9/25
 - Senior Career Day Field Trip January 14
 - The ROWE from Greenpoint YMCA
 - Assist in CCR classes, College Trips, SAT Prep, FAFSA
 - Community Counseling & Mediation (CCM) FATE Program monthly workshops with our Intervention & Family Support Counselors starting 11/14

Academics 11/12/24 - Teacher/Staff of the Month



Teacher of the Month September 2024 Renee de Lyon



September 2024
Staff of the Month
K'Mani Coaxum



Teacher of the Month October 2024 Stephen Booth



October 2024
Staff of the Month
Karima Jones

Academics 11/12/24 - National Honor Society Induction





Academics 11/12/24 - Girls Soccer Championship Winners



Academics 10/21/24

- Instructional Updates:
 - 10/30 PLC Meetings: data deep dive into T1 mid term exams. Teachers will utilize identified instructional interventions in lesson planning & delivery to support student success in T1 finals.
 - 11/19 Lunch 'n' Learn #3: Literacy Across Contents
 - Bi weekly Grade Book Audits to ensure compliance with accurate entry of grades.
 - Informal Observations with Feedback: English, Math, Social Studies, Science, ENL, Special Education, Visual Arts departments complete (approx 42 teachers). PE/Health & LOTE still to be completed (approx 15 teachers).
 - Looking Ahead:
 - Teacher Classroom Intervisitation begins Trimester 2



Class of 2025

214 Students in the Class of 2025 (218 last meeting)

3 Early Graduates: Class of 2026

104 Students are in Good Standing! ON TRACK

68 are Slightly OFF TRACK: With Recovery Options they could be in good standing by February when senior dues are due

46 are OFF TRACK Severely Undercredited

Regent Accumulation:

106 students completed all 5 regent exams

48 students need 1-2 regent exams

63 students need 3-5 Regent exams

5th Year Seniors

60 Students

Class of 2020: 2 Students

Class of 2021: 7 Students:

Class of 2022: 8 Students

Class of 2023: 13 Students

Class of 2024: 30 Students

15 Students are enrolled in Classes and/ or APEX

11 Students need Regents Only



More Senior Data



Credit Recovery and Apex

- 79 students enrolled in Group 1 Credit Recovery
- Group 2 Starts December 2nd
- 47 students on apex learning (Seniors Only

College Update

- Half of our seniors are enrolled in CCR the other half will have CCR starting December 6th.
- 98 Students applied for CUNY so far
- Students are getting support through Support Sessions with Ms. deLyon and Dr. Collins 6th and 7th period Monday, Tuesday, Thursday and Friday.
- Staff have a list of what students have done so far and are continuously following up



MEET OUR PARENT LEADERSHIP COUNCIL (PLC) MEMBERS FOR 2024- 2025 SCHOOL YEAR



OUR PLC PRESIDENT MONIQUE BOWENS





OUR PARENT COORDINATOR / PLC LIAISON MS. PINK





OUR PLC SECRETARY DENISE TURNER





OUR PLC TREASURER LUCIA MARTINEZ-JIMENEZ

OUR PLC PARENT FUNDRAISING COORDINATOR CATHERINA DAVIUS

Highlights of the PLC Flea Market Resource Fair



HIGHLIGHTS FROM THE PLC FLEA MARKET RESOURCE FAIR













THE HOPE PROGRA









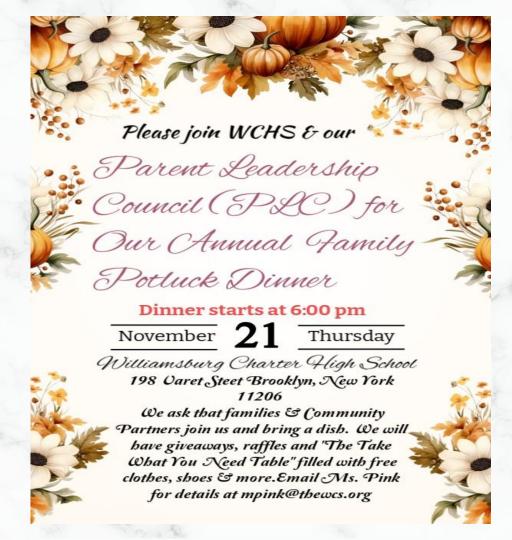


JOIN US

Join us for a festive holiday gathering at our PLC Family & Community Partner Potluck! We are thrilled to bring together the WHCS community for a delicious meal where families and community partners can share their cultures and traditions.

In addition to enjoying a tasty feast, we will have the NYPD 90th Precinct on hand to discuss safety tips with families. There will also be exciting raffles, a "Take What You Need" table stocked with new and gently used clothing, books, and more. And don't forget to pick up a food pantry bag for the holidays from WICK Against Violence.

We are looking forward to seeing you there and celebrating the holiday season together!



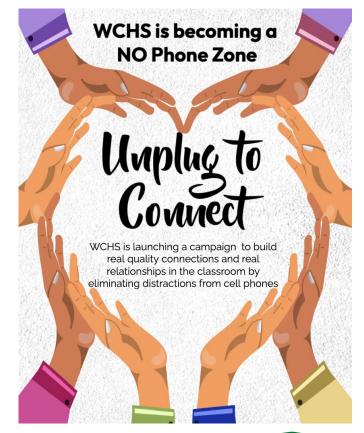
Operations as of 11/12/24

- Began Rock the Regents Prep for January Regents Exams; Collaborate with Data, Tech Dept, CCR Dept, and SNAS Dept to create exam order, proctoring schedules, trainings, rosters, room assignments
- Monitoring state guidelines and implementation timeline to NYSED launch of new Portrait of a Graduate by 2027
- Collaborate with Data and Counseling to finalize Trimester 2 schedules prior to 12/6 end of Trimester 1
- Covered vacancies internally (12 sections) while recruiting for 1 Spanish Teacher, 1 SNAS teacher, 1 Science Teacher/Coach, 1 CCR Teacher/Coordinator
- Continue "NO Cell Phone Zone" Pilot through December as we collect additional data
- Reviewing budget with Finance Dept and Board Committee, including exploring long-term needs and plans:
 - Expanding to Middle School (adding grades 6-9)
 - Fundraiser/grant writer
 - Discretionary funding applications
 - Real estate



Head of Operations Report

- New cell phone removal pilot went into effect 7/29
 - Policy is a result of letter signed by 41 teachers, stakeholder surveys, research, and comparable policies going into effect at city and possibly state level
 - Cell phones are collected from students at the beginning of each day and returned at the end of day
 - Parents can call the Main Office at 718-782-9830 to contact their child during the day
- Continuing No Phone Zone Pilot Program from Summer School.
- We believe this will allow our students to be:
 - Engaged in classroom activities and assignments
 - Less dependent on electronics to do classwork
 - Less likely to engage in conversations around bullying
 - Less likely to be distracted and procrastinate on assignments in class





Head of Operations Report

Community Covenant Updates: WCHS as a "No Cell Phone Zone". Pending budget & results of the Pilot program, we may still consider Yondr—if students do bring a device, they must lock it in Yondr upon entry and can only unlock it upon exiting school. If students forget, lose or damage their Yondr, consequences will be issued as per the Community Covenant.

Vendor	Price	Quote
Yondr	\$25,155	Revised Quote 8-7-24
Jordiam LLC	\$85,000	Quote 8-1-24
Fixby	AUS\$9,532	Quote 8-9-24
Phone Locker	N/A	Cannot sell in US due to Yondr's patent



Head of Operations Report

How will a phone/electronics-free school help?



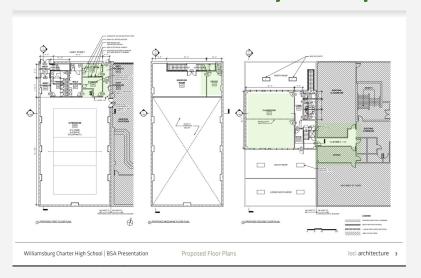
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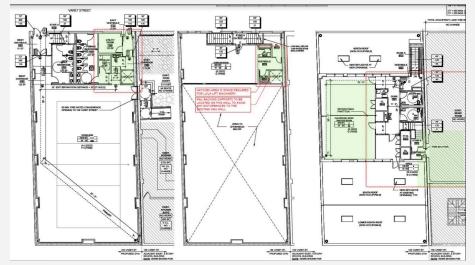
- Engaged in classroom activities and assignments
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Ask: Requesting the Board update Community Covenant Cell Phone/Electronics policy to reflect students turn in phones upon arrival to be returned at the end of the day



Facilities - New Gym Update







Facilities

1- PSG Construction is scheduling roof repairs to include leak repairs & sealing. The service date is to be determined & should not interfere with school activities. PSG Construction will be consuming the cost

2-The buildings air conditioning units were still activated through the month due to warm weather

3-No date has been scheduled for Local Law 11 Facade exterior wall repairs at this time





Safety

- Morning Entry and Dismissal procedures continue to be a success.
- a. Discovered Items Hair Pic, Glass Bottles, Vapes.
- We have had 1 visits from the NYPD.
- a. 1 -Parking Condition.
- NYPD provides coverage for dismissal on Bushwick ave, and White Street.
- We have added 6 camara's to the system.
- Happy, and Healthy Thanksgiving to you and your families.
- REMINDER- IF YOU SEE SOMETHING OR HEAR SOMETHING. SAY SOMETHING.



Recruitment and Enrollment 7/16/24

	23	23	23	24	24	war. 24	24	1VI ay 24	24	24	
PowerSc hool	908	775	775	779	772	767	766	758	758	597	
FY 24 FTE	922. 9	770. 6	775.8	773.5	772.5	770.8	770.8	770.5	770.5	768.1	
										Graduat	ed
										Will not	Attend
										Aged-ou	t

Discharges

160

29

18

55

152

2/8-6/30/23

7/1/23-6/20/24

Recruitment and Enrollment 11/12/24

Recruitment/Marketing Plan

- Social Media Advertising
- In print and online publication advertising
- Radio advertising
- Cinema Screen advertising
- Bus route advertising
- In-person events with community organizations
- In-person high school fairs at local middle schools
- In-person open houses
- In-person school tours for middle schools
- Weekly Email blasts
- Mailings to local middle school counselors
- Mailings to NYC DOE mailing list and additional addresses in feeder zip codes
- Canvassing local establishments with updated brochures and postcards
- Seeking proposals for online lead generation services
- Seeking proposals for marketing/branding/reputation management services



Recruitment and Enrollment 11/12/24

Powerschool	<u>ATS</u>	FTE*
660	664	658.9

- **1.** *As per October Billing doc due 9/27/24, next billing doc due 11/26/24
- 2. 4 Pending Discharge, 151 Discharges and 29 Will Not Attend since 7/1/23; 74 Discharges, 10 Aged-out and 28 Will Not Attend since 7/1/24; 15 August graduates
- 3. 2021-22 Admissions Lottery on 4/12/21 at 6pm (~196 attendees); 2022-23 Admission Lottery on 4/4/22 at 6pm (Zoom Attendees: 162, In-person Attendees: 21, Volunteers: 23); 2023-24 Lottery on 4/4/23 (5 in-person, 71 online)
- **4.** 22-23 Incoming 9th Grade seats = 330; Incoming seats in grades 10th= 25, 11th= 25, 12th= 0
- **5.** SchoolMint Applications:

	4/1/21	4/1/22	4/1/23	4/1/24
9th Gr	415	408	279	253
10th Gr	29	54	39	42
11th Gr	23	39	19	20
12th Gr	7	13	11	14
Total	474	514	348	335

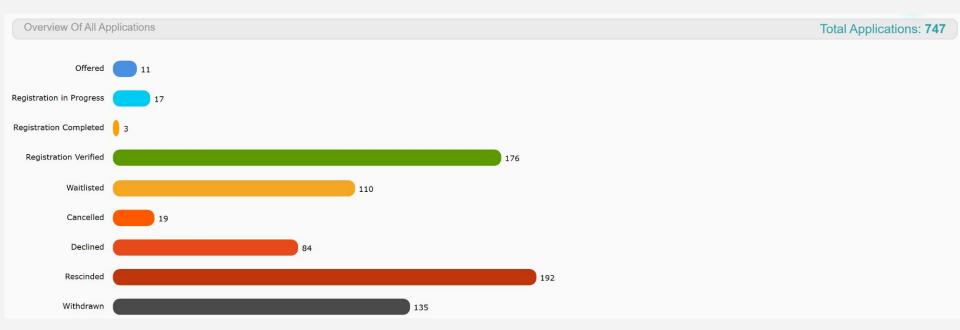


Recruitment and Enrollment as of 11/12/24

Grade Level	Total in Grade	2021	2022	2023	2024	2025	2026	2027	2028
9	105	0	0	0	0	0	0	3	102
	M 61 /F	M 0	M 0	M 0	M 0 /F	M 0 /F	M 0 /F	M 1 /F	M 60
	44	/F 0	/F 0	/F 0	0	0	0	2	/F 42
10	137	0	0	0	0	0	3	134	0
	M 81 /F	M 0	M 0	M 0	M 0 /F	M 0 /F	M 2 /F	M 79	M 0 /F
	56	/F 0	/F 0	/F 0	0	0	1	/F 55	0
11	154	0	0	0	0	1	153	0	0
	M 82 /F	M 0	M 0	M 0	M 0 /F	M 0 /F	M 82	M 0 /F	M 0 /F
	72	/F 0	/F 0	/F 0	0	1	/F 71	0	0
12	264	3	6	12	30	213	0	0	0
	M 117 /F	M 1	M 5	M 7	M 17	M 87	M 0 /F	M 0 /F	M 0 /F
	147	/F 2	/F 1	/F 5	/F 13	/F 126	0	0	0
TOTAL	660	3	6	12	30	214	156	137	102
	M 341 /F	M 1	M 5	M 7	M 17	M 87	M 84	M 80	M 60
	319	/F 2	/F 1	/F 5	/F 13	/F 127	/F 72	/F 57	/F 42



Recruitment and Enrollment as of 11/12/24



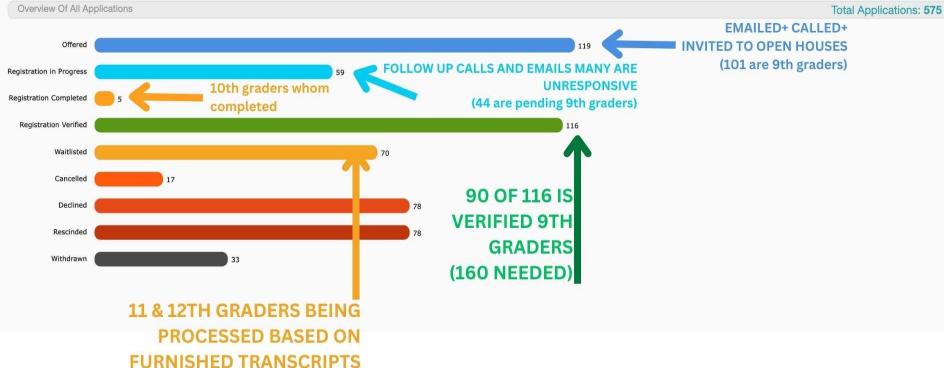


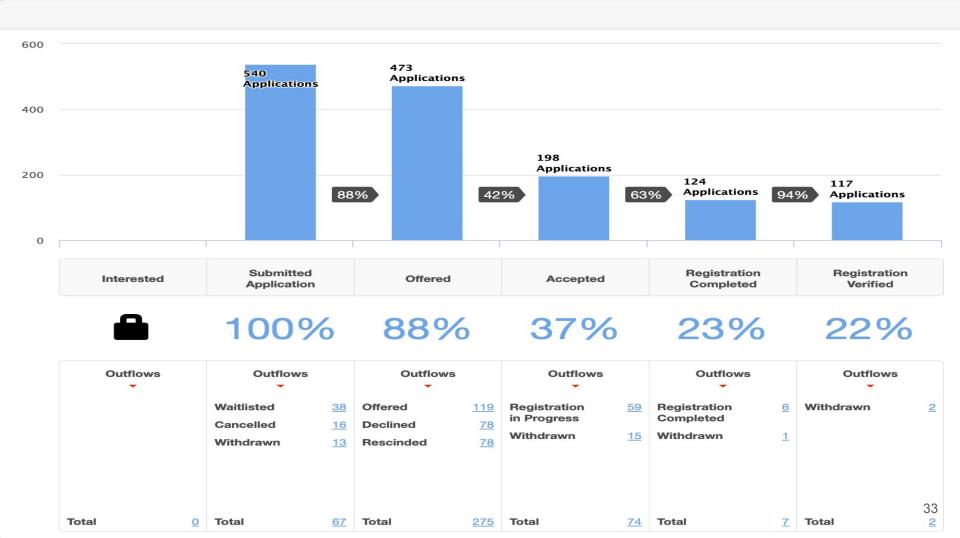
Use this dashboard to see application numbers per school and per grade.

SCHOOLMINT ENROLLMENT DATA (AS OF JULY 30)

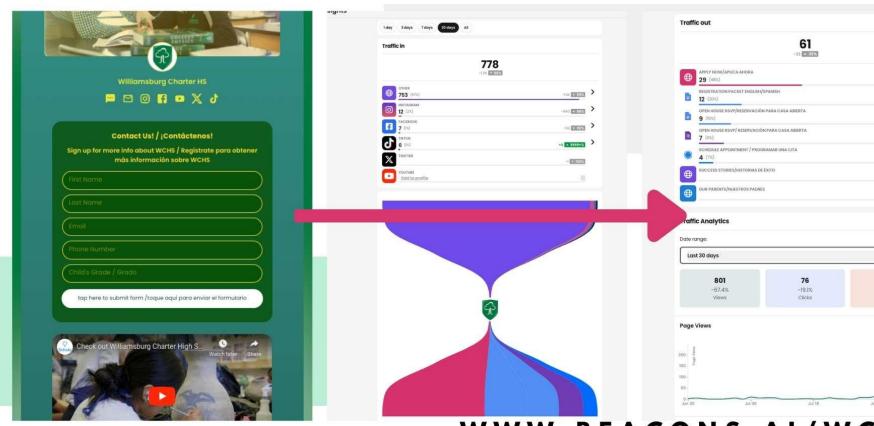
Total Schools: 1







LANDING PAGE METRICS •



WWW.BEACONS.AI/WCHS

-1 [2353]

-II > 45% >

-15 - 63%

+3 - 75%

4 100%

-2 ¥ 100%

9.5%

+148.1%

CTR ®

Recruitment and Enrollment as of 11/12/24

Registrations in Process = 17

9th

117

9th

12

9th

0

Offered =11

2024-25 Lottery Application Numbers	
 Registrations Completed & Verified = 179 	

56

10th

5

10th

11

10th

11th

5

11th

0

11th

0

12th

1

12th

0

12th

0

Total

179

Total

17

Total

11

10th

2

Applications Waitlisted = 110

9th

3

Total Applications 24-25 =747							
9th	10th	11th	12th	Total			
451	152	91	53	747			

Application Launched 9/1/24; Common Application launches 10/1/24

24-25 Seats Declared: 9th Gr - 240, 10th Gr - 30; 11th Gr - 15; 12th Gr - 0

11th

58

12th

47

Total

110

Lottery Deadline 4/1/25 Lottery 4/2/25 @6pm

73 Applications as of 11/12/24

Lottery Application for 2025-26

Recruitment and Enrollment 11/12/24

2024-25 Open House Dates

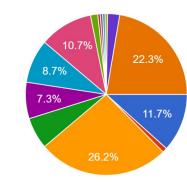
Beacon.ai/wchs

Open House Date/Fecha de Casa Abierta

- 1. Saturday, July 27, 10AM / Sábado 27 de julio, 10AM
- 2. Saturday, August 10, 10AM / Sábado 10 de agosto, 10AM
- 3. Saturday, September 14, 10AM / Sábado 14 de septiembre, 10AM
- 4. Saturday, October 19, 10AM / Sábado 19 de octubre, 10AM
- 5. Saturday, November 16, 10AM / Sábado 16 de noviembre, 10AM
- 6. Saturday, December 14, 10AM / Sábado 14 de diciembre, 10AM
- 7. Saturday, January 11, 10AM / Sábado 11 de enero, 10AM
- 8. Saturday, February 8, 10AM / Sábado 8 de febrero, 10AM
- 9. Saturday, March 8, 10AM / Sábado 8 de marzo, 10AM
- 10. Saturday, April 5, 10AM / Sábado 5 de abril, 10AM
- 11. Saturday, April 26, 10AM / Sábado 26 de abril, 10AM
- 12. Saturday, May 17 10AM / Sábado 17 de mayo, 10AM
- 13. Saturday, June 14, 10AM / Sábado 14 de junio, 10AM



How did you hear about us?/¿Como supiste de nosotros? 206 responses



- Current Staff or Student/Personal o es...
- Guidance Counselor/Consejero de es...
- Friend or Family/Amigo o familia
- High School Fair/Feria de escuelas se...
- School Event/Evento escolar
- Postcard Mailing/Envío de carta postal
- NYC Charter School Center Open Ho...
- Hot 97 Radio





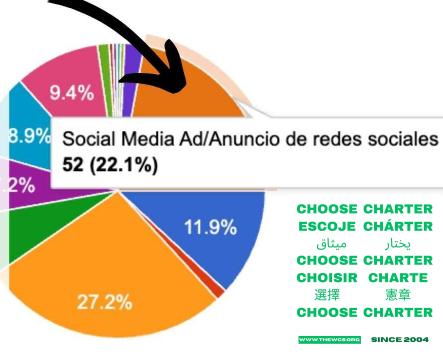
How did you hear about us?/¿Como supiste de nosotros?

235 responses



BRANDING

- ENROLLMENT TEAM BRANDING
- SOCIAL MEDIA COHESIVE MARKETING
- UNIFORM INTEGRATION TO BROADEN MARKETING



- Current Staff or S
- Guidance Couns
- Friend or Family/
- High School Fair
- School Event/Ev
- Postcard Mailing
- NYC Charter Sch
- Hot 97 Radio



- NYCSA Pilot marketing campaign for Bushwick Charter Schools
 - January-April 2025, marketing ads, outreach to families not currently enrolled in charter
- Canvassing local businesses, food pantries, community centers, community boards, enrollment centers
- Contacting & Presenting at Local Middle Schools and Community Events
 - 11/7 Riverton Street Charter School Fair
 - O TBD JHS 126 MS visit (424 Leonard)
 - O TBD Excelsior Middle School (Quincy St)
- Taradel Postcard Mailing and Email Blast
 - 10,289 postal customers in Bushwick/Ridgewood Carrier routes: 11221C023, 11221C019, 11385C018, 11385C013, 11237C003, 11237C011, 11221C025, 11385C007, 11237C008
- Radio marketing
 - iHeart Media (English streaming plus Alumni Ad) & SBS Radio (La Mega Spanish streaming)
- Middle School Tours: Bushwick Ascend 30 students To Be Rescheduled
- NY Post Ad 10/24/24; Daily News Email Blast 11/6/24
- Recruitment Open House @198 Varet ST
 - 11/16 @10am 9 RSVPs



NY Post Special



APPLY NOW FOR 2025-26 SCHOOL YEAR DEADLINE APRIL 1ST, 2025

SCAN WITH YOUR PHONE FOR MORE INFO

www.thewcs.org/apply www.thewcs.org/aplique



OPEN HOUSE DATES: Starts @ 10 am



CELEBRATING 20 YEARS OF CREATING BRIGHTER FUTURES!

- College and Career Courses + Advanced Classes + Honor Classes
- English as A New Language Services
- 25+ sports, including Girls and Boys basketball and much more!

The Wolverines support women's sports and WCHS athletes have received full scholarships to higher education.

Like a private school but free!







Daily News Email Blast Campaign

Lill Campaign Summary

Name: Williamsburg Charter - Nov 16 Open House

From/Brand:	Williamsburg Charter HS			
Headline:	Discover Excellence in Williamsburg! Tour Our Charter High School			
Broadcast Date:	11/06/2024			
Audience:	30,000	ID:	2189471	
Views:	5,783	Clicks:	614	
View %:	19.28%	Click %:	2.05%	



ACTIVE MAILER



PRESORTED STANDARD U.S. POSTAGE PAID 2EVERYDOOR **ECRWSS**

POSTAL CUSTOMER

Solicite ahora para el año escolar 2024-25

GRADOS 9-12

CREANDO FUTUROS MÁS BRILLANTES!

- profesionales + Clases avanzadas + Clases de honor
- Servicios de inglés como nuevo
- ¡Deportes, actividades de clubes v prácticas!Como una escuela privada pero gratis! ¡Como una escuela privada

(347) 217 6995 | ADMISSIONS@THEWCS.ORG (347) 217 6995 | ADMISSIONS@THEWCS.ORG

- Taradel Postcard mailing
 - Route Description: Bushwick/Ridgewood
 - o Your selection of 9 carrier routes, across 3 ZIP Codes targeting Residential deliveries will
 - o reach 10,289 postal customers.
 - Carrier Routes
 - 11221C023, 11221C019, 11385C018, 11385C013, 11237C003, 11237C011, 11221C025,
 - o 11385C007, 11237C008
- OurTime Press TBD
- Brooklyn Family, New York Family & Queens Family Magazine
 - Aug/September Back-to-School Special, Half-page color ad, Print and online
- iHeartRadio- October 2024
- Google Ads: General and special populations ads
- Other Social Media: TikTok, Facebook, Instagram, Schola.com, Niche.com
- Weekly Email Blast to mailing list via schoolmint & beacons
- Online testimonials from parents, students, teachers on Niche.com
- Free Marketing Opportunity NYCSA: https://nycharters.net/our-charter-stories/
- Taradel E-Blast for 2024-25 Open Houses
 - o 21,912 impressions 9/11/24 and 10/9/24
 - 10,956 postcards to 11 carrier routes in 4 target zip codes:
 - 11212C021, 11205C016, 11205C013, 11205C020, 11205C003,
 - 11205C007, 11233C022, 11205C012, 11385C013, 11385C015,
 - 11385C052
- Daily News Email Blast on 7/26/24 at 10:30am
 - Email deployment of 100,000 impressions and re-marketing to 30,000
 - Audience: Presence of children age 8-12 and age 13-17
 - Targeted zip codes: 11203, 11205, 11206, 11207, 11208, 11211, 11212, 11213, 11216, 11221, 11233,11236, 11237, 11249, 11385





APPLY NOW — GRADES 9 - 12 —





MUSIC STUDIO





ADVANCED PLACEMENT COURSES



SPECIAL EDUCATION SERVICES

ENGLISH AS NEW LANGUAGE SERVICES



INTERNSHIP PROGRAMS

COLLEGE AND

CAREER PREP

SOCIAL & EMOTIONAL SERVICES

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Admissions@thewcs.org

(347) 217-6995

- Schola Promotional Video (Complimentary Video)
 - Posted on <u>thewcs.org/apply</u> and TikTok



Instagram, TikTok, Facebook, YouTube Posts





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MUST RSVP 198 VARET STREET, BROOKLYN NY 11206 www.beacons.ai/wchs





Finance

WCHS Financial Update Board Meeting – November 13, 2024

This is the Financial Statement as of September 30, 2024 total collected revenue for the period is \$4,633,313 (95% Per Pupil Revenue, 5% other)

Total expenses for the period are \$4,245,243 million. (63% Personnel Services, 6% Contracted Services, 20% Rent, 2% Utilities, 9% Other expenses)

Total revenue over expenses for the period is \$388,071.00

	25	
Assets		
Cash and Cash Equivalents	10.8	Bank Acct, Petty Cash,
Account Receivable	1,822,857	Title Funds/ESSER/Title
Total Fixed Assets	2.1	Leasehold improvement, Furniture,
		Equipment, software
New Building	4.2	New Building
Building Security Deposit	1.5	Rent Deposit
Prepaid expenses and Deposits	428,557	Utility, Insurances, other
Total Assets	21.0	
Liabilities		
Accounts Payable, Accrued expenses	759,757	Bills, Accrued salaries/taxes
Unearned Revenue	1.3	Advanced Per Pupil fund
Total Liabilities & Net Assets	21.0	7.1 Net Assets



Human Resources

- October Instructional new hires 0 with 1 Instructional Support.
- October Instructional separations 0.
- LOA 1 Instructional and 1 Instructional Support employee currently on Leave.
- Attended a full day Benefits workshop in Brooklyn at the BRIC. A lot of discussion surrounding mental health. Continuing research on several ideas. Utilize the 403(b) to give an Employee match on Student Loan Payments vs. an Employee 403(b) contribution.
- Started using employees Care Time for anyone arriving more than one hour late to work, and looking at them on a weekly basis based on the new policy.
- Assisted Finance with the Audit providing employee documentation.
- Took part in a salary survey through NYC Charter Schools to further our efforts with comparison to the previous internal salary audit.
- Continued recruiting for Science, English SPED and a Spanish instructor.
- Contracts for Coaching, Clubs and Regents Review sent out.



Updates from the Staff Liaison to the Board

- I am thankful for the opportunity to work with the Staff & this Board to strive for continued progress.
- I am grateful for the organization from the Social Studies Department in running a mock election last week.
- I am grateful for the Academy leaders in organizing a Student Government debate, the engaged candidates and forthcoming Student Rep to the Board being implemented.
- I am grateful for The Instructional Team's continued efforts to push A Growth Mindset at WCHS for whole school improvement.
- I'm grateful for the continued practices of gratitude that are being "shout out" and the culture of validating powerful performances by Students & Staff.
- I am grateful for Mr. Guzman and the Dean Team for the many things that we do not see that is happening behind the scenes to support our community.
- I fundamentally believe that collectively we can summon JOY and GRATITUDE in even the most trying times to create more robust and rigorous opportunities (academically, extracurricularly and social emotionally) for our Community



Accountability and Development

Accountability

- Board/Governance
 - Annual meeting rescheduled for December Board meeting
 - Board meet and greet
 - Board elections and self-evaluations
- Reporting
 - Annual Report progress towards goals, budget, and audit submitted November 1
 - o **BEDS IMF** submitted ahead of November 15 deadline
 - CSBM submitted 2024-25 Survey of Charter School Enrollments and Poverty Status Final, 2024-25 Title I Comparability Report,
 and 2024-25 Title I Supplement Not Supplant Survey. The 2024-25 Title I Supplement Not Supplant Survey has been approved.
- NYSED requested us to review a list of uncertified teachers. Corrections and updates to the list were submitted to NYSED.

Development

- Rental Assistance PR Campaign Volunteering to help NYC Charter Center with PR campaign relating to schools in need of rental assistance through hosting press at school, participating in press, etc.
- Fundraising
 - Total Raised = \$25,085
 - Three film shoots in August, September, October (\$24,900) + community fundraiser (\$185)
 - Film scout from Netflix and other shows visited 11/8
 - Fundraising Committee
 - Creating an email thread anyone can join in, you don't need to come to standing meeting
 - Working on small scale fundraisers w/ local businesses, companies
 - Discretionary Funding